



TRUSTED ADVISOR FOR GLOBAL SERVICES

PEOPLE WHO KNOW... KNOW BDO

TOGETHER, WE THRIVE.

Together, we are focused on delivering exceptional and sustainable outcomes — for our people, our communities and our clients.

BDO

BDO 164 COUNTRIES - ONE ORGANISATION GLOBALLY CONNECTED

BDO in Morocco has more than 200 people providing clarity in audit, tax, advisory and Business outsourcing to companies across numerous industries. tree offices in Morocco (Casablanca, Rabat and layoune) and 111307 peoples in 164 countries around the globe.

BDO International is a global but close organization with a network of offices all bound by the same dedication to delivering exceptional client service Audit, tax, advisory and business outsourcing. We are big enough to be able to assemble the best group of technical and industry experts from our international network to work together and find the right solution for each client; and we're agile enough to be collaborative, creative and innovative in the way we tackle client challenges.



Today we are one of the leading professional services firms in the world, ranked number 5 globally, and named Network of the Year 2018 by the IAB.

We are a multidisciplinary firm with specialist industry expertise, which means our consultants work closely with colleagues from other BDO divisions to make sure all angles are covered when making business decisions.

As a result of our consistent application of protocols and standards throughout our international teams, we are capable to deliver the same quality of service.



We have an impressive global footprint with offices in 167 countries and territories, allowing us to provide local advice but act as one cohesive team.

Our impressive staff to partner ratio provides our clients with high levels of senior management contact helping us to deliver on our promise of exceptional client service.

Our clients recommend our services. Skills at the service of all your requests. The pluralism of know-how at the service of the proximity of your mandates.

BDO WORLDWIDE MAP

AMERIQUE AMERIQUE DU NORD ET CARAÏBES

Anguilla
Antigua & Barbura
Aruba
Bahamas
Barbados
British Virgin Islands
Canada
Cayman Islands
Curaçao
Dominica
Dominican Republic
Jamaica
Montserrat
Puerto Rico
St Kitts & Nevis
St Lucia
St Maarten
St Vincent & The Grenadines
Suriname
Trinidad & Tobago
United States of America
US Virgin Islands

AMERIQUE AMÉRIQUE LATINE

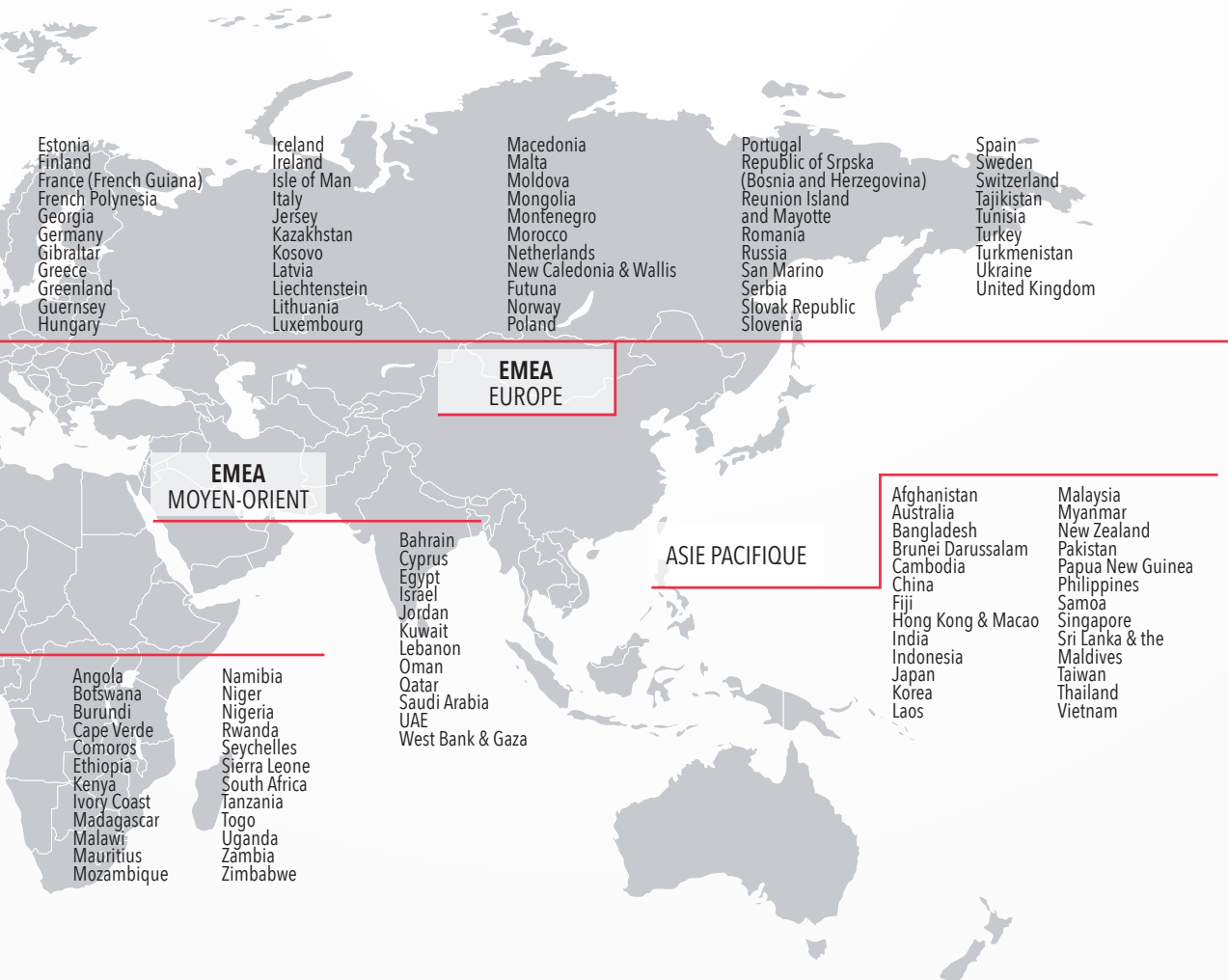
Argentina	Guatemala
Bolivia	Honduras
Brazil	Mexico
Chile	Nicaragua
Colombia	Panama
Costa Rica	Paraguay
Ecuador	Peru
El Salvador	Uruguay
Grenada	Venezuela

Albania
Algeria
Armenia
Austria
Azerbaijan
Belarus
Belgium
Bulgaria
Croatia
Czech Republic
Denmark & Faroe Islands

EMEA AFRIQUE SUBSAHARIENNE



1803 OFFICES



164 COUNTRIES & TERRITORIES

BDO BROAD SECTORIAL EXPERTISE



BDO BROAD SECTORIAL EXPERTISE



BDO GLOBAL STATISTICS 2022

GLOBAL REVENUE



US\$ 12.8 billion

+12.1%* **↑** REVENUE
INCREASE

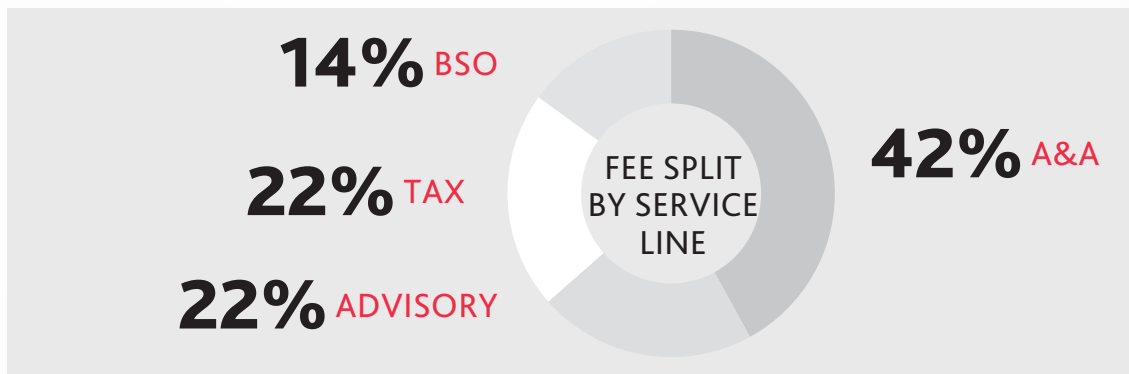
**(at constant exchange rates)*



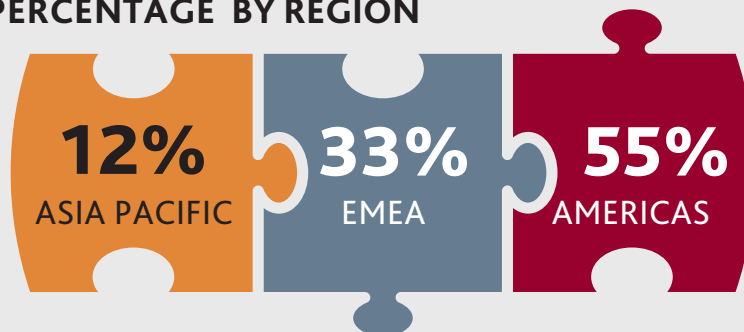
111307 PEOPLE

1803
OFFICES

164
COUNTRIES & TERRITORIES



REVENUE PERCENTAGE BY REGION



BDO IN MOROCCO

Through the announcement of the merge of BDO SARL and “ex KPMG Maroc”, now BDO Audit Tax Advisory SA, in February 2022, our clients are now able to benefit from the combined expertise of our 12 BDO’s partners and +200 employees in Morocco, resulting in enhanced synergy and comprehensive service offerings.



Established in **1979**



Joined BDO Network in
1995



4th Largest National
Audit & consulting
firm



12 Partners



200 PEOPLE



3 Sites : Casablanca-Rabat-Layoune

AUDIT

- Legal Audit • Contractual Audit
- Projects Audit



BDO
OUR SERVICES
Solutions for
an Evolving Economy

BSO

- Accounting • Payroll • Staffing • Tax return
- Legal Secretariat • Training



Our Resources to help accelerate your business



ADVISORY

- Strategy • Transformation • Governance
- Technology
- M&A and transaction Services
- Sustainability and ESG



TAX

- Tax Audit • Litigation • Tax Advice
- Transfer pricing • Training

ss and find opportunity in economic adversity.

BDO AN UNCONDITIONAL SCIENTIFIC CONTRIBUTION

REPRESENTATIONS IN INTERNATIONAL ORGANIZATIONS



DR. JENS FREIBERG

- Partner at BDO in Germany
- Member of the IFRS Interpretations Committee



SANJIV CHAUDHARY

- Partner at BDO in India
- Member of the IESBA



DAVID ISHERWOOD

- Partner at BDO in the UK
- Chair of the Forum of Firms



ZAKARIA FAHIM

- Managing Partner in BDO Morocco
- Member of the advisory board head of Africa desk of the think tank: systemic economy-Club of Brussels



LOCAL REPRESENTATIONS



AMINE BAAKILI

COO Casablanca & South BDO
in Morocco, President OEC.



MOSTAFA FRAIHA

CEO, Head of Audit BDO in Morocco
Member of the National Council,
2 terms.

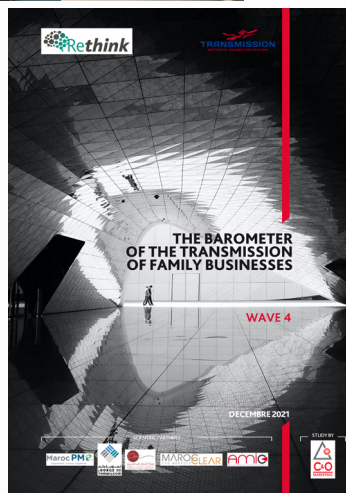


AZIZ EL KHATTABI

Partner Head of Tax BDO in Morocco,
President of the Regional Council of
Chartered Accountants Rabat and North,
3 terms.



BDO PUBLICATIONS



BDO COMMITTED TO ETHICAL STANDARDS



PROTECTION OF PERSONAL DATA

BDO Morocco is committed to protecting the privacy of personal data . We recognize that your information is valuable, and we take all reasonable measures to protect your information while it is in our care.

We have implemented generally accepted standards of technology and operational security in order to protect personally identifiable data and information from loss, misuse, alteration or destruction. In particular, we ensure that all appropriate confidentiality obligations and technical and organizational security measures are in place to prevent any unauthorised or unlawful disclosure or processing of such information and data and the accidental loss or destruction of or damage to such information and data.



FIGHT AGAINST MONEY LAUNDERING AND TERRORISM FINANCING

BDO Morocco is well aware of the organic law N°2015-26 of August 7, 2015, relating to the fight against terrorism and the repression of money laundering. In view of this law, we confirm in good faith and to the best of our knowledge, that :

- We have not received any donations or grants of unknown origin or from illegal acts that the law qualifies as a misdemeanor or felony or from natural or legal persons or organizations or bodies involved, within or outside the territory of the kingdom, in activities related to terrorist offenses;
- We have not received goods from abroad without the assistance of a licensed intermediary resident in Morocco, provided that the legislation in force does not prevent this.

SUSTAINABILITY AT **BDO**

BDO has taken the responsibility to contribute to a better planet, a better society and a better – and more sustainable - business.

BDO Morocco is committed to protecting the privacy of personal data . We recognize the need to continually adapt our strategy, our service offering and the way we operate to meet the sustainability demands of all our stakeholders - our clients, our employees, our communities and our regulators – to protect our business and the interests of generations to come.

As part of this process, our organization, as part of the **Net Zero Financial Service Providers Alliance**, has committed to supporting the goal of global net zero greenhouse gas emissions by 2050 or sooner, in line with the ambition to limit the global temperature increase to 1.5°C above pre-industrial levels.

BDO's WHY, or purpose, is People helping people achieve their dreams. We recognize the need to continually adapt our strategy, our service offering and the way we work to meet the sustainability expectations of all our stakeholders – our clients, our employees, our investors and our regulators - to protect our environment, our business and the interests of generations to come.».

COMMITMENT TO QUALITY **BDO**

BDO is committed to providing consistently high quality services to its clients. We ensure that quality is the cornerstone of all of our engagements and have adopted a risk based approach to quality management which results in technically compliant audits that are highly valued and relied upon by users of the financial statements.

Our commitment to quality is evidenced in our audit methodology which incorporates technology and resources that meet both local and international standards.

OUR DREAM FOR SUSTAINABILITY



**BDO aims to inspire,
educate and lead an unstoppable movement
for sustainable business practice in our markets
and in our organisation.**

BDO TOP TECHNOLOGY



BDO GLOBAL PORTAL

A central, secure location for all engagement material and associated collateral to enhance your overall relationship and communications with BDO. One portal for all BDO engagements:

- ▶ **Documents:** provide an online collaboration space for BDO and you to work together in real time on documents
 - ▶ **Organize:** project management and workflow tools to ensure mutual accountability for items coming or past due
 - ▶ **Exchange:** secure sharing of engagement collateral for evaluation, interrogation, and acceptance
 - ▶ **Insights:** 24/7 access to BDO thought leadership.
-



APT NEXT GEN

APT Next Gen is an online engagement management platform, addressing risk assessment through engagement execution and reporting. It leverages cloud technology, while an offline mode is also available. Key benefits of the platform include:

- ▶ As a global platform, team members across BDO's global footprint are capable of collaborating within a common workspace, promoting consistency while also streamlining engagement activities and decision making
 - ▶ A global access for all team members across BDO
 - ▶ Integrated trial balance manager with consolidation features
 - ▶ Scalable content within the library, including focused questionnaires and industry-tailored risks and responsive procedures
 - ▶ Enhanced project management features, assisting with activity prioritization
-



BDO ADVANTAGE ANALYTICS

BDO Advantage is a suite of data analytics tools that combines the benefits of modern technology with our knowledge and understanding of your business.

- ▶ Our advanced audit techniques use data visualization, data correlation, data comparison, and other techniques to surface and focus attention on those notable items that matter most
 - ▶ These techniques are used as part of the risk assessment and audit evidence gathering activities to support more efficient and effective audit strategies while also creating more value for the subject of the audit
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Throughout the engagement, we integrate technologies to continue to enhance our effectiveness and audit quality, as well as your experience and value. You will benefit from the following technologies :

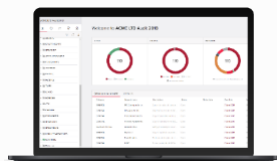
MAWARID SIRH



MAWARID SIRH is an innovative full web solution for digitizing and automating the tasks of the HR function. The objective is to optimize the HR information circuit:

- ▶ Eliminate delays and lack of coordination in HR administrative management processes.
- ▶ Strengthen the relationship between the HR department, general management, and employees.
- ▶ Automate the internal exchange of information and thus promote a social climate that allows employees to flourish.
- ▶ To allow each employee and employer access to a connected and secure platform.
- ▶ The solution is accessible at any time in SaaS mode from a computer, smartphone, or tablet.

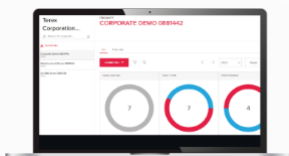
EXCHANGE



Exchange is designed to ensure 'engagement readiness'

- ▶ Enables workflow for scheduled requests, receipt, interrogation, inquiry, and acceptance (or rejection) of engagement collateral
- ▶ Highly interactive and visual to track requests that are coming due and past due, by accountable party and by audit area
- ▶ Provides oversight of how the audit is progressing and accessing the latest information which may be helpful to you and your business
- ▶ Ensures BDO is using the correct file version by allowing BDO to accept a request, which ultimately locks down the version for ultimate control. If you add new files the request status reverts to open, and we know a new file has been added for review

ORGANIZE



Organize is designed to ensure 'engagement readiness'

- ▶ Provides oversight of how the engagement is progressing and accessing the latest information for you and your business
- ▶ Track milestones and tasks, to ensure the engagement is on course
- ▶ Multiple data visualizations, client dashboards, project dashboards, calendar view, and heat maps
- ▶ Set custom notifications based on your preferences

BDO OUR TEAM



ZAKARIA FAHIM
Managing Partner & Head
of Advisory



MOSTAFA FRAIHA
CEO & Head of Audit



ABDERRAHIM GRINE
COO Rabat & North



AMINE BAAKILI
COO Casablanca & South



**MEHDI ESSAKALLI
HOUSSAINI**
International Liaison Partner
& Head of Risk



AZIZ EL KHATTABI
Partner Head of Tax



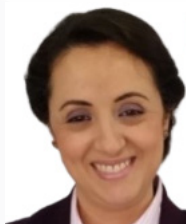
SALAHEDDINE NADIF
Partner International Tax
Coordinator



MOUTAI CHAOUKI
Partner Audit & Advisory



HICHAM JANATI
Partner Advisory



LAMIA RIDA
Partner Advisory



KHALID ERRAIHANI
Partner BSO



RAFIKA RIH
Partner Advisory



NAJIBA SAGHIR
Outsourcing Director



ZAYED FAHIM
Digital Director

BDO EXTRACT OF OUR MAIN REFERENCES





**AT BDO, CLIENT SERVICE IS PARAMOUNT AND KEY
TO OUR SUCCESS IN BUILDING STRONG, LONG-TERM CLIENT
RELATIONSHIPS.**

CONNECT WITH US



<https://bit.ly/bdomorocco>



<https://bit.ly/facebookbdomorocco>



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